

KELLEY DRYE & WARREN LLP

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**FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY**

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July 2, 1996

BRAD E. MUTSCHELKNAUS

DIRECT LINE (202) 955-9765

DOCKET FILE COPY ORIGINAL

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Re: CC Docket No. 96-98 --
In the matter of Implementation
of the Local Competition Provisions
of the Telecommunications Act of 1996

Dear Sirs:

Yesterday, I met with Mr. John Nakahata, Special Assistant to Chairman Hundt, regarding issues raised in the above-referenced proceeding. I was accompanied by Riley Murphy and Richard Robertson, both of whom are executives and officers of American Communications Services, Inc. We discussed the issues referred to in the attached presentation which was made at the meeting.

Sincerely,



Brad E. Mutschelknaus

cc: John Nakahata (Room 814)

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044

July 1, 1996

Robert M. Murphy

Executive Vice President, American Communications

Robert M. Murphy

Executive Vice President

Robert M. Murphy

Executive Vice President

ACSI

American
Communications
Services Inc.

Who is ACSI?

ACS is a national, not-for-profit organization.

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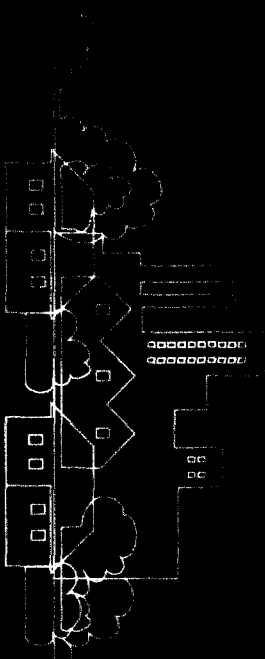
ACS is a national, not-for-profit organization.

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ACS

AMERICAN
COMMUNITARIAN
SERVICES, INC.



General Principles

General Principles of the American Chemical Society (ACS) are the foundation of the chemical profession. They are the guiding principles that govern the behavior of chemists and the chemical community. The ACS is committed to the highest standards of integrity, honesty, and ethical conduct. It is the responsibility of all chemists to uphold these principles and to ensure that the chemical profession is held in the highest regard. The ACS is committed to the advancement of the chemical sciences and to the promotion of the chemical profession. It is the responsibility of all chemists to contribute to the advancement of the chemical sciences and to the promotion of the chemical profession. The ACS is committed to the highest standards of integrity, honesty, and ethical conduct. It is the responsibility of all chemists to uphold these principles and to ensure that the chemical profession is held in the highest regard. The ACS is committed to the advancement of the chemical sciences and to the promotion of the chemical profession. It is the responsibility of all chemists to contribute to the advancement of the chemical sciences and to the promotion of the chemical profession.

ACS

American
Chemical
Society

Local Traffic Exchange

But it's Keep It a Product Necessary for and Internal Period

There is a need for a product necessary for and internal period

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ACSI

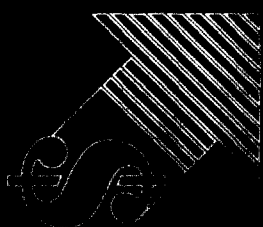
AMERICAN
COMMUNICATIONS
SERVICES, INC.

Asymmetrical Competing Rates Show Be Beneficial

- The study, published in the *Journal of Consumer Research*, found that consumers are more likely to purchase a product when the price is lower than when the price is higher.
- The researchers found that consumers are more likely to purchase a product when the price is lower than when the price is higher.
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ACSI

AMERICAN
COMMERCIAL
SOCIETY, INC.



Loop Unbundling

ACSI's Business Plan Contemplates Access to the

Local Loop for Broadband and Other Applications

As the FCC moves forward with its plan to open the local loop to competition, ACSI's Business Plan

contemplates

the need for a regulatory framework that will ensure that the local loop is

available to all service providers on a non-discriminatory basis, and that the

local loop is not subject to undue interference from the incumbent local exchange

carrier. ACSI's Business Plan also contemplates the need for a regulatory

framework that will ensure that the local loop is not subject to undue

interference from the incumbent

ACSI American
Communication
Services, Inc.

Loop Pricing

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AMERICAN
COMMUNICATIONS
ASSOCIATION

Severability of Agreements

Section 252(i)

ACSI

AMERICAN
COMMUNICATIONS
INSTITUTE

Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099
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